### DAVID SIKHARULIDZE

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### **EDUCATION**

Date	2005	
Organization (faculty)	Ivane Javakhishvili Tbilisi State University. The Faculty of Economic and Business	
Specialty	International Economic Relations	
diploma / certificate #	000561	
Qualification	Candidate of Economic Science (Doctor)	
Date	2001-2004	
Organization (facultative)	Tbilisi State University, Economic Department, International Economic Relations. post graduate course.	
Specialty	International Economic Relations	
diploma / certificate #	005114	
Qualification	Economist	
Date	1998-2001	
Organization (facultative)	Sokhumi Branch of Iv. Javakhishvili Tbilisi State University	
Specialty	International Economic Relations	
diploma / certificate #	000561	
Qualification	Economist	

### **EMPLOYMENT**

- ➤ Ivane Javakhishvili State University. Associate professor; The Department of International Business . University str. 2. 2006-to present;
- Parliament of Georgia. Economic expert. 2016 to present
- ➤ Tbilisi City Hall. Kindergarten management agency. Deputy Director in infrastructure, finance and procurement. 2014-2016
- ➤ Grigol Robakidze University. Director of International school of Business; Leader of Georgian British-Hungarian joint bachelors program. The Faculty of Business and management. Bagrationi str.6. 2007-2014;
- Sokhumi Branch of Ivane Javakhishvili State University. Assistant professor, The Faculty of economics and business. Jikia str. 10. 2006-2008;

## **ACADEMIC LEADERSHIP**

Date	2007 – to present
Organization (facultative)	Grigol Robakidze University
Program Name	British-Georgian- Hungarian bachelor's program
Position	Program's Leader
Date	2008- to present
Organization (facultative)	Grigol Robakidze University
Program Name	International School of Business
Position	Director

# PROFESSIONAL EXPERIENCE

TRAININGS			
Date	23.03.2016-12.04.2016		
Organization (facultative)	Ministry of Commerce of the People's Republic of China		
Specialty	Economic Development and Social Policy for Developing Countries		
diploma / certificate #	16A0957008		
Qualification	Certificate		
Date	20.08.2015-20.09.2015		
Organization (facultative)	Marie Curie Actions; International Research Staff Exchange Scheme		
Specialty			
diploma / certificate #			
Qualification			
Date	10.12.2010-08.01.2011		
Organisation (facultative)	The University of Kansas Applied English Center		
Specialty	English language courses		
diploma / certificate #	Certificate		
Qualification			
Date	10.01.2011-18.05.2011		
Organisation (facultative)	Junior Faculty Development Program (The United States Department of State)		
Specialty	Business Administration		
diploma / certificate #	Certificate		
Qualification			
Date	May 15-16 2010		
Organisation (facultative)	USAID ( from the American people)		
Specialty			
diploma / <u>certificate #</u>	Developing a Business Plan Workshop		

Qualification			
Date	April 29-30 2009		
Organisation (facultative)	USAID (from the American people)		
Specialty	Managerial Problem Solving &Decision Making Methods Workshop		
diploma / <u>certificate #</u>			
Qualification			
Date	December 18-20 2009		
Organisation (facultative)	USAID ( from the American people)		
Specialty	Strategy Planning Workshop		
diploma / certificate #			
Qualification			
Date	February 24-26 2009		
Organisation (facultative)	USAID ( from the American people)		
Specialty	Project manager workshop		
diploma / certificate #			
Qualification			
Date	November 14-16, 2008		
Organisation (facultative)	Open Society Institute. HESP Regional Seminar for Excellence in Teaching		
Specialty	Social economic consequences of corruption, property fights violation and tax evasion in the his: interdisciplinary approach in research and teaching		
diploma / <u>certificate #</u>			
Qualification	Strategy, Activity and Role of Education		
Date	8.III.2008 – 10.VI.2008		
Organisation (facultative)	School-family-Society Association		
Specialty	Critical thinking at the university level		
diploma / <u>certificate #</u>			
Qualification			
Date	25.08.2007		
Organisation (facultative)	Junior Achievement (Georgia)		
Specialty	Civilian Economics		
diploma / <u>certificate #</u>	204997922		
Qualification	Trainer		
Date	8-9-10.09.2007		
Organisation (facultative)	Junior Achievement (Georgia)		
Specialty	Global Business Ethic		
diploma / <u>certificate #</u>	204997922		
Qualification			

# PROFESSIONAL CONFERENCES

- 1. Perspectives of Economic Development of Georgia in Globalization. Ivame Javakhishvuili Tbilisi State University. Collected scientific works. 2009.
- 2. The Impact of FDI in Georgia's Tourism Sector Development. International Scientific-Practical Conference. Batumi-Trabzon. 2010.

- 3. Liberalization of the Electricity Market as a World Tendency. International Scientific Conference. Regional Problems and Development Opportunities. Kutaisi, Georgia. 2010.
- 4. Location advantage and Georgia's potential to attract foreign direct investment. 1<sup>st</sup> Euroasian Multidisciplinary Forum, EMF 2013. 24-26 October, Tbilisi Georgia.
- 5. Participation of TNC on different steps of value chain and their influence on the economy of recipient country. II International Scientific-Practical Conference Bio economy and Sustainable Development of Agriculture. October, 2013.
- 6. Selection of the start-up stage investment project. Project Management Development Practice and Perspectives. Third international Scientific Conference on Project Management in the Baltic Countries. April 10-11, 2014, Riga, University of Latvia.
- 7. Participation of Transnational Companies on Different steps of Value Chain of agriculture sector and their influence on the Recipient Country. Second International Scientific-Practical Conference, Bioeconomy and Sustainable Development of Agriculture. October, 2013, Tbilisi.

### **PUBLICATIONS**

- 1. Macroeconomic policy of attraction foreign investment, Mag. `Social Economic~ 2003, #5
- 2. Regulation of foreign direct investment, Mag. `Social Economic~, 2004. #3
- 3. The strategy of effective location foreign direct investment in Georgian economy, Social Economic~, 2005, #1
- 4. The Influence of FDI on the Structer of Trade of Georgia, International Collection Scientific Works of University Volume, #4. 2005.
- 5. Strategy Analysis of Firm. Scientific Conferenc, 2007.
- 6. Strategy Analysis of business, Mag. ,, New Economist", 2008 #1;
- 7. Key Performance Indicators and Strategy of the firm. Mag. ,,New Economist', 2008 #2;
- 8. Foreign Direct Investment and foreign trade of Georgia, Bukovyna State Finance Academy, Ukraine 2008
- 9. Economic Effectiveness of Foreign Business in Georgia, Mag.,, Sakartvelos ekonomika" 2008 #9
- 10.Management of business efficiency. Ivame Javakhishvuili Tbilisi State University. Collected scientific works. 2008.
- 11. The role of cooperation between the enterprises of small and medium business and larger firms in the process of innovation implementation. Ivame Javakhishvuili Tbilisi State University. Scientific Practical Conference among Universities. 2009.
- 12. The role of competitive intelligence in the competitiveness. Ivame Javakhishvuili Tbilisi State University. Collected scientific works. 2009.
- 13.TNC and Georgia's Export Competitiveness Capacity, Socio-Economic Systems Development Problems in Context of Challenges of Globalization. Materials International Scientific and Practical Young Scientist Conference. (22-25 September 2010). Pp. 16-18.
- 14. The integration Georgian Tourism Sector into global Value Chain, Problems and Perspectives of Cooperation Between Countries of South-Eastern Europe Within Context of Black Sea Economic Cooperation and GUAM. Collection of Scientific Works Part 1. Istanbul-Donetsk. 2010. Pp. 77-79.
- 15. The integration of small and medium-sized enterprises into global value chain. European Scientific Journal. Special Edition. Vol. 20. Pp 15-21. 2011.
- 16.Motivation for Foreign Direct Investment and their impact on Georgia's economy. International refereed and reviewed scientific and practical journal of the Faculty of Economics and Business, Iv. Javakhishvili Tbilisi State University. November-December. 2012.
- 17.Location advantage and Georgia's potential to attract foreign direct investment. 1<sup>st</sup> Euroasian Multidisciplinary Forum, EMF 2013. 24-26 October, Tbilisi Georgia.
- 18.Selection of the start-up stage investment project. Project Management Development Practice and Perspectives. Third international Scientific Conference on Project Management in the Baltic Countries. April 10-11, 2014, Riga, University of Latvia.

- 19.Participation of Transnational Companies on Different steps of Value Chain of agricultural sector and their influence on the Recipient Country. Second International Scientific-Practical Conference, Bioeconomy and Sustainable Development of Agriculture. October, 2013, Tbilisi.
- 20.Location advantage and Georgia's Potential to attract FDI. First Eurasian Multidisciplinary Forum, EMF2013. Tbilisi, Georgia.
- 21. Participation of Transnational companies on Different steps of Value Chain and their influence on the economy of the recipient country. II international Scientific-practical conference. Bio economy and Sustainable Development of Agriculture. October. 2013.
- 22. Selection of the Start-Up Stage Investment Project. Project Management Development Practice and Perspectives. Third International Scientific Conference on Project Management in The Baltic Countries. April 10-11. 2014 Riga, University of Latvia.

### **Books**

- Business-Plan, (guideline). Tbilisi. 2007.
- International Business. LOI education. Tbilisi, First published 2011
- ➤ David Sikharulidze, Murtaz Kvirkvaia, Vasil Kikutadze. Energy Business. LOI education. Tbilisi, First published 2011

### PROFESSIONAL AWARDS

	Years	Role in the Project	Name of the Project	Donor Organization
1	01.04.2013- 01.10.2013-	Projevt Manager	Development of new course: Political Economy of Sustainable Energy	USAID (EWMI) G-PAC
2	2012	Trainer	Mentoring of Young People on Employment and Income Generation	World Bank and Junior Achievement Mentoring of Young People on Employment and Income Generation (Trainer of The program)
3	01.09.2010- 31.08.2011	Senior Researcher	Socio-Cultural environment of International Business (in case of Georgia)	Academic Swiss Caucasus Net
4	2010 September- December	Participant	The methodology of strategy development of University	JFDP ALUMNI GRANTS (JAG) American Councils for International Education
5	01.05.2009- 01.08.2010	Project Leader  Creating energy-related concentrations as part of the existing master's programs in "Energy Management"		USAID's The Energy Capacity Initiative

# **Current teaching Load**

Class Title	Course Type	Course level	Number Of Course Sections	Approximate Number Of Students Per Section	Hours per Week (for all sections)
International Business	requierd	Third year	3	300	6
International Entrepreneurship	requierd	Graduate level	1	20	6
Foundation of Marketing	requierd	Second year	4	100	6

**Technology skills** 

Softwere	Good	Satisfied	Poor
Ms-Windows,	$\sqrt{}$		
Ms-Word,	V		
Ms- Excel	V		
Power Point	V		
Internet explorer	V		
Visual Basic			
Corel			
Adobe-Photoshop			
Project Expert	$\sqrt{}$		
Business Plan	V		
Project management		√	
STATA	V		
SPSS		$\sqrt{}$	
EViews	V		